

# UBAID KANIYANKANDY

FOREIGN EXCHANGE & PRECIOUS METALS SPECIALIST

Doha, Qatar • +974-55756544 • ubaidhussain97443@gmail.com

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## PROFESSIONAL SUMMARY

Foreign Currency and Precious Metals Exchange & Sales Specialist with 4+ years of experience in managing multi-currency transactions, bullion sales, and high-value cash operations. Expertise in FX rates, precious metals pricing, AML/KYC compliance, and customer advisory. Proven track record of achieving sales targets while ensuring regulatory compliance and effective risk controls.

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## PROFESSIONAL EXPERIENCE

### Foreign Exchange & Precious Metals Specialist-Al Fardan Exchange, Doha, Qatar

(Feb 2022 - Jan 2026)

- FX Rate Software: For staying updated on exchange rates and calculating transactions
- Precious Metals Pricing Platforms: For tracking gold, silver, and other metals prices
- Customer Relationship Management (CRM) Tools: For managing customer interactions and accounts
- Sales and Order Management Systems: For processing sales, tracking inventory, and managing orders
- Compliance and AML Software: For monitoring transactions and ensuring regulatory compliance
- Market Analysis and Research Tools: For staying informed on market trends and making informed sales decisions

### Teller – Front Office Operations-Al Fardan Exchange, Doha, Qatar

- Core Banking System: For processing transactions, managing accounts, and updating records
- Currency Counting Machines: For accurate cash handling and reconciliation
- Vault Management System: For secure storage and tracking of cash and valuables
- FX Rate Software: For staying updated on exchange rates and calculating transactions
- Customer Relationship Management (CRM) Tools: For managing customer interactions and accounts
- Compliance and AML Software: For monitoring transactions and ensuring regulatory compliance
- Document Scanners and Printers: For processing documents and printing receipts

### Sales Executive / Front Office & Administration-Al Arabi Sports Club, Doha, Qatar

(Dec 2019 - Jan 2022)

- Promoted internally from administration to customer-facing and sales roles.
  - Delivered sales targets and high-quality customer service.
  - Maintained organized records and ensured smooth day-to-day front office operations.
  - Managed reception duties and administrative support functions.
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## KEY ACHIEVEMENTS

- 99%+ transaction accuracy in FX operations.
  - Exceeded monthly precious metals sales targets.
  - Zero compliance breaches over 4+ years.
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## KEY SKILLS

- Foreign Currency Exchange
  - Gold & Precious Metals Sales
  - FX Rates & Market Analysis
  - Cash Handling & Reconciliation
  - AML/KYC Compliance
  - Customer Advisory & Sales
  - Risk & Fraud Prevention
  - Vault & Inventory Management
  - Cross-Selling Financial Products
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## EDUCATION

Bachelor's Degree in Business Administration Hamdard University - Delhi, India. Graduated in 2018

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## CERTIFICATIONS

AML/KYC Certification  
Banking/Financial Services Certification

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## PERSONAL DETAILS

Contact No. : +974 5575 6544  
Mail id : ubaidhussain07443@gmail.com  
Date of Birth : 10-Dec-1996  
Language : English (Fluent), Hindi (Fluent)

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## REFERENCES

Mr. Sandeep  
Branch manager  
Al Fardhan Exchange  
+974 5094 9240

Mr. Saif  
Branch Supervisor  
Al Fardhan Exchange  
+974 6683 0814